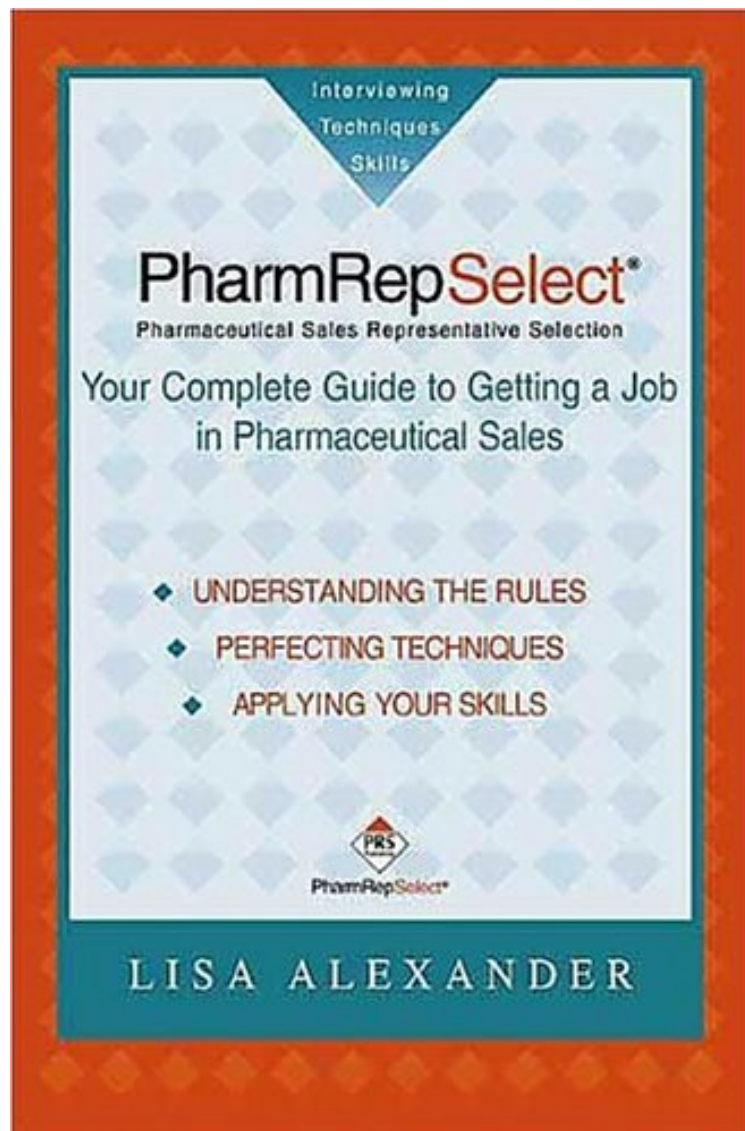


(Download) PharmRepSelect Your Complete Guide to Getting a Pharmaceutical Sales Job (Pharmrepselect, 1)

PharmRepSelect Your Complete Guide to Getting a Pharmaceutical Sales Job (Pharmrepselect, 1)

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Lisa Alexander : PharmRepSelect Your Complete Guide to Getting a Pharmaceutical Sales Job (Pharmrepselect, 1) before purchasing it in order to gage whether or not it would be worth my time, and all praised PharmRepSelect Your Complete Guide to Getting a Pharmaceutical Sales Job (Pharmrepselect, 1):

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By Luke Basically a pre-interview pep talk. Nothing that stands out. Don't recommend... I read half and didn't see a need to go further.
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By HI didn't crack this thing open... I got in the mail and laughed. It's less substantial in stature than a magazine. It might be great, but for \$30, I'm certain you can do better.

Lisa Alexander, formerly Regional Recruiter with Pfizer Pharmaceuticals, Inc. is currently Executive Director with LA Consulting. Lisa has authored PharmRepSelect a comprehensive guide to Getting a Job in Pharmaceutical Sales. The author covers the industry from A to Z with insightful, easy to read and practical information that will help you focus your approach and secure employment as a Pharmaceutical Sales Representative. By reading PharmRepSelect you will learn the essential steps to get the interview and secure the job offer with the company that fits your needs. Lisa shares her years of experience and wisdom. You will learn the selection process from the Hiring Manager's perspective. PharmRepSelect is an anecdotal and informational guide that is essential for anyone entering and considering a career in this field.

"...the nuts and bolts ...A Highly readable and instructive guide. A must for your job search." -- Gail Evans, author
"I would welcome candidates interviewing with me if they used the steps outlined in PharmRepSelect..." -- District Manager, fortune 100 Pharmaceutical Company
"PharmRepselect is the most comprehensive text available...the first book I would recommend for students and career changers..." -- Director of Career Development
"Our career library has more than 3500 volumes... PharmRepSelect is near the top in its clarity, organization and utility..." -- Associate Director, Career Resource Development, Major University
"PharmRepSelect is well written and informative, your insights definitely give applicants the competitive edge, especially in today's job market." -- Assistant Director, NorthEast University
From the Publisher
Lisa Alexander was propelled to write PharmRepSelect after many years hiring pharmaceutical sales representatives and managers. Her role as a District Manager and Regional Recruiter was not to help people get the job, but rather to assess their competency and evaluate their appropriateness and potential success. As a consultant and author, she is now in a position to share crucial information that teaches you what to demonstrate to get the job offer you want. Since publication of PharmRepSelect, dozens and dozens of readers and job candidates have attributed their interview success to the information in this book. It only makes sense to get your information from a person that was directly employed by major pharmaceutical companies making hiring decisions. Lisa trained Hiring Managers in the skill of assessing and selecting the best candidates! So if you are serious about getting a job in this field, you need to learn the necessary skills required by these companies. PharmRepSelect provides you with the most accurate information you need to prove you are the right candidate.
From the Author
Because I have interviewed, hired and placed thousands of job candidates, I am able to share with you the information that will allow you to control your future. I have seen candidates fail on the interview, and others succeed. I know the evaluation process and what makes a good sales rep. I share with you information about the job that will allow you to determine if you will like this work and be successful. I have the experience of training Managers by how to use the proper interview techniques in order to fit the right candidate with the right job. Following the success of the people I have placed and hired gives me great personal satisfaction. Let me share with you, the information that will allow you to determine and control your future.