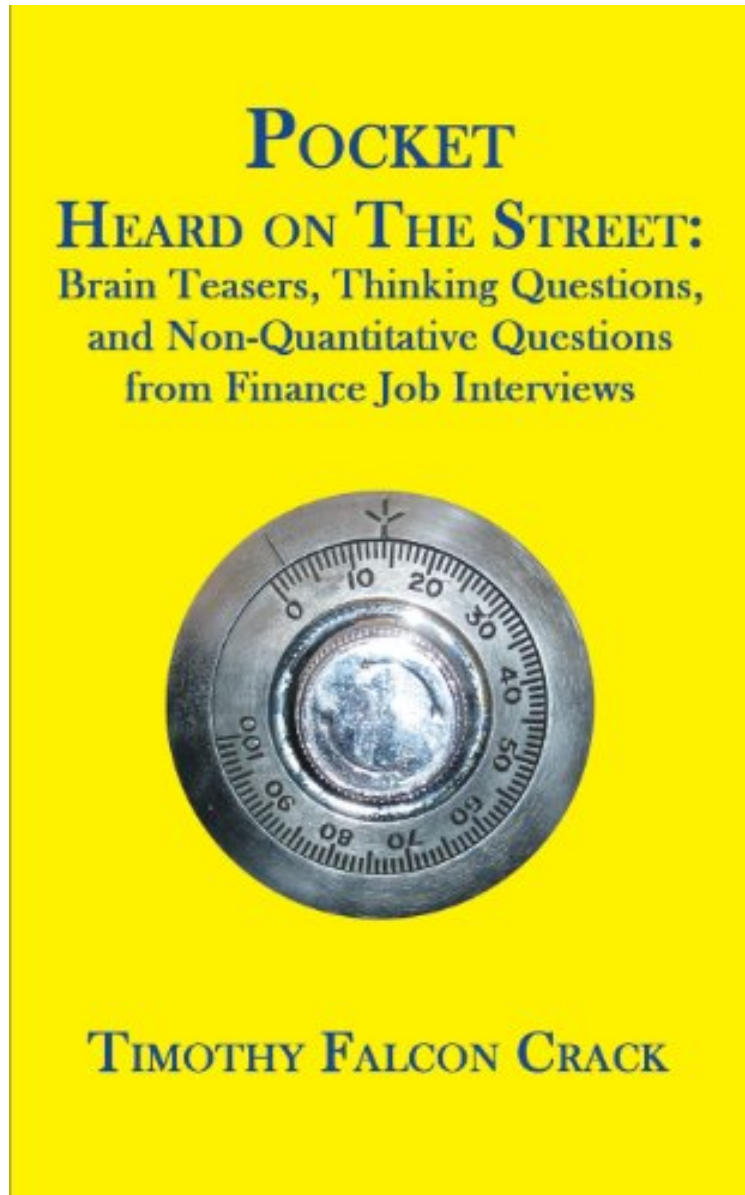


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THIS IS A MUST READ! This pocket edition contains a careful selection of 20 brain teasers, 30 thinking questions, and over 100 non-quantitative questions, collected from actual job interviews in investment banking, investment management, and options trading. The interviewers use the same questions year-after-year, and here they are. The brain teasers and more than half the thinking questions are presented with detailed solutions. Note that there is also a complementary pocket edition available of quantitative questions with detailed answers taken from the same interviews (ISBN 978-0-9941-38-1-9). The questions in these pocket editions are a careful selection taken from the full sized edition of Heard on The Street: Quantitative Questions from Wall Street Job Interviews (ISBN 978-0-9700552-9-3). The full sized edition is the first and the original book of quantitative questions from finance job interviews. It has been painstakingly revised over 18 years and 14 editions, and has been shaped by feedback from many hundreds of readers. With over 50,000 copies in print, its readership is unmatched by any competing book. This pocket edition contains a revised section on interview technique based on Dr. Crack's experiences interviewing candidates and also based on feedback from interviewers worldwide. The questions come from all types of interviews (corporate finance, sales and trading, quant research, etc.), and from all levels of interviews (undergraduate, MS, MBA, PhD). Dr. Crack has a PhD from MIT. He has won many teaching awards, and has publications in the top academic, practitioner, and teaching journals in finance. He has degrees/diplomas in Mathematics/Statistics, Finance, Financial Economics and Accounting/Finance. Dr. Crack taught at the university level for over 20 years including four years as a front line teaching assistant for MBA students at MIT. He has worked as an independent consultant to the New York Stock Exchange, and his most recent practitioner job was as the head of a quantitative active equity research team at what was the world's largest institutional money manager. Dr. Crack is also the author of Basic Black-Scholes: Option Pricing and Trading (2009), and Foundations for Scientific Investing: Capital Markets Intuition and Critical Thinking Skills (2014).