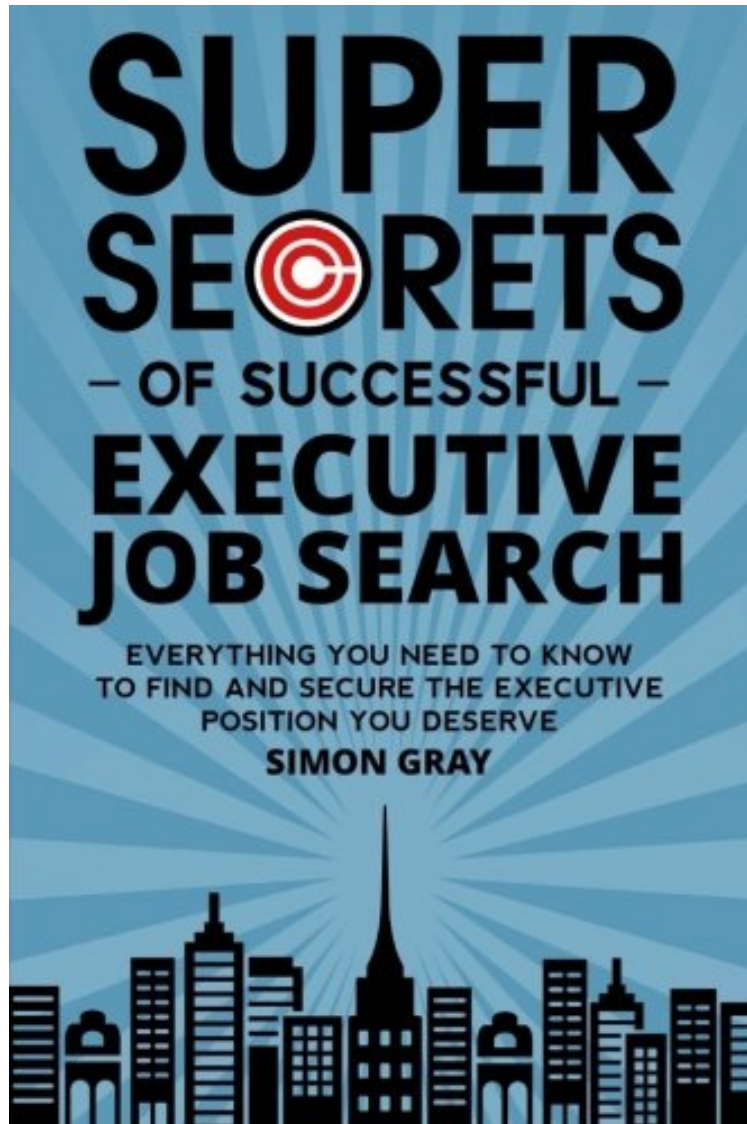


(Download) Super Secrets of Successful Executive Job Search: Everything you need to know to find and secure the executive position you deserve

## **Super Secrets of Successful Executive Job Search: Everything you need to know to find and secure the executive position you deserve**

*Mr Simon Gray*

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**Mr Simon Gray : Super Secrets of Successful Executive Job Search: Everything you need to know to find and secure the executive position you deserve** before purchasing it in order to gage whether or not it would be worth my time, and all praised Super Secrets of Successful Executive Job Search: Everything you need to know to find and secure the executive position you deserve:

1 of 1 people found the following review helpful. Good read packed with solid insights and practical, actionable advice. By Dumont Gerken Owen, Ph. D. In this immensely readable book, Simon Gray presents a model for the executive job search that empowers you, the job seeker, to exert control over your search by conducting a proactive, results-producing campaign. In his introduction, Gray makes four promises. You will learn to: Uncover more opportunities in less time. Generate a higher probability of converting executive opportunities into offers. Negotiate a better starting salary and benefits package. Manage your own job search and be in control. Simply put, Gray delivers. His chapter on the psychology of executive success presents two key concepts about the role of mindset in the executive job search. Success in the job market has nothing to do with the market and everything to do with you. Understanding this is freeing. It changes your mindset from reactive to proactive and puts you in the driver's seat. Change your beliefs to change your thought process and results: Beliefs + Thoughts + Actions = Success. Gray points out that if you believe in the hidden job market (where most opportunities are found and landed) you will engage in the thoughts and actions required to succeed. The author encourages executive job seekers to be courageous. Observe what everyone else is doing and do something different. Take a new tack approach it from a different angle. This will be a tall order for some, but it's sound advice. If you want to be perceived as someone who will make a difference, do something different. As a career transitions and job search coach, would I recommend this book to my clients? Yes. Over the 25+ years that I've been in the field of career development, I've observed that clients are often hesitant to embrace the principles of a proactive job search. It's understandable. Job searches of the kind that Gray recommends require large amounts of introspection, innovation, discipline and downright moxie but they produce better results and often in less time. Enough said. 1 of 1 people found the following review helpful. A "Must Read" for People Leaving the Military/Government for the Private Sector! By Jeff NI found Super Secrets of Successful Executive Job Search on during a career transition from the military to the private sector. This book led me to Simon's website, [careercodex.com](http://careercodex.com), and eventually to his one-on-one counseling service--the Executive Edge program. Anyone using Simon's method is going to have a distinct advantage in the job market. He explains how the hidden job market actually works, and the key people you need to meet: employers, recruiters, and "market makers." No other source reveals these secrets. With Simon's help, I bypassed job boards and connected directly with people who could hire me. I went from having no idea how to find a job, to having multiple job offers before even finishing Simon's program. I'm advising all my transitioning military friends to buy this book! 1 of 1 people found the following review helpful. I can't tell you how overjoyed I am to have a complete search plan after ... By Christyle I've just completed this book. (Super Secrets of Successful Executive Job Search) It took 10 days mostly because I stopped to do all of the exercises. I can't tell you how overjoyed I am to have a complete search plan after reading this book. The book itself is a hidden gem and just what I needed. There were things that I had been noodling on for weeks and this book clarified these items for me in a matter of minutes. I absolutely love this book and still refer back to it as I put my plans into action. It's a bonus because it really is a workbook also! Thank you for sharing your knowledge.

Secrets to find success in the executive job market revealed for the very first time! After the success of his first book Super Secrets of the Successful Jobseeker (over 55 'five-star' reviews on Amazon), former professional recruiter, job market strategist and Career Codex founder Simon Gray returns with specific advice for senior executives. Having worked with senior executive clients from across the world on a private 1-1 basis, for the first time he reveals publicly what it really takes to stand out in the executive job market. Whether you're a CEO in the USA and looking for a job locally or a CFO in the UK and looking to further your career internationally, this book will show you the way. Wherever you are based and no matter what your discipline or industry sector, the strategies and techniques outlined in this book will put you ahead of the competition to find and secure the executive position you deserve. Forget waiting for the right position to be advertised, by then it's often too late. It's time to grab the executive job market by the scruff of the neck it's time for you to take control of your own destiny! Packed with real-life anecdotes, this book will challenge your beliefs, empower your thinking and give you a completely different approach to other senior executives competing for the job you want. It will make you stand out from the crowd and enable you to open doors you never knew existed or previously found closed. Learn why your CV / rsum is not the key to your success, understand the power of the 'hidden market' (the place where a high proportion of senior executive positions exist but few rarely see) and leverage the 'executive jobseeker dichotomy' to its full effect! This book is the inside track and contains the secrets to unlock your success in the executive job market. Using the framework and methodology in this book, you'll be empowered to: Uncover a higher number of executive opportunities in a shorter period of time. Generate a higher probability of converting executive opportunities into job offers. Negotiate a more competitive starting salary and benefits package. Manage your own career and executive job search both now and in the future. By absorbing everything in this book and taking the recommended action, whatever you want from your future career is firmly within your grasp!

About the Author Simon Gray is an experienced recruiter, chartered accountant and entrepreneur. As a consultant and then founding director of his own recruitment business, he has extensive experience on the frontline, acting for both

jobseeker and employer. After many years in the recruitment industry, he realised that the best way to help jobseekers at any level, was not to find them a position himself, but to empower them to find the right opportunity for themselves. This led to the publication of his first book *Super Secrets of the Successful Jobseeker* and the formation of Career Codex, a careers and employability training company. Simon is an experienced speaker and commentator; he has appeared on BBC National News at Ten and has been quoted in *The Guardian*, *Financial Times* and *The Wall Street Journal*. He is president of the Nottingham, Derby and Lincoln Society of Chartered Accountants and a freeman of the City of London (Merchant Taylors Company). In his leisure time Simon is a keen martial artist and while living and working in Japan, he completed the world famous Yoshinkan Aikido Senshusei course with the Tokyo Riot Police.