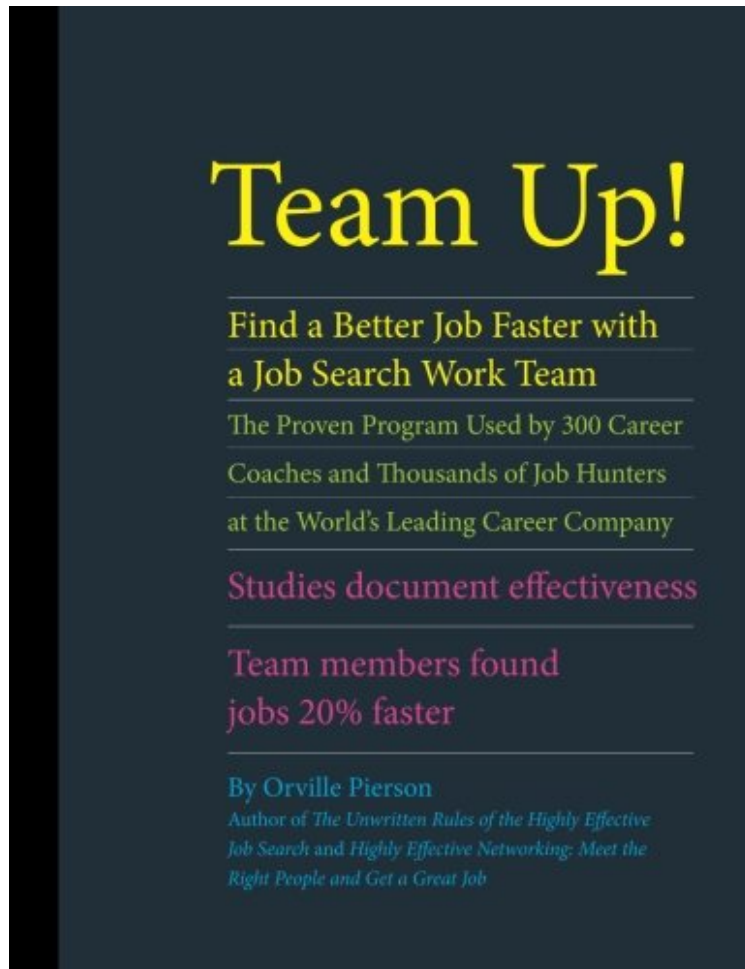


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## **Team Up! Find a Better Job Faster with a Job Search Work Team: The Proven Program Used by 300 Career Coaches and Thousands of Job Hunters at the ... Team Members Found Jobs 20% Faster.**

*Orville Pierson*

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#855725 in Books 2014-01-01 Original language: English PDF # 1 11.00 x .29 x 8.50l, .68 #File Name: 0615924883126 pages | File size: 47.Mb

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before purchasing it in order to gage whether or not it would be worth my time, and all praised Team Up! Find a Better Job Faster with a Job Search Work Team: The Proven Program Used by 300 Career Coaches and Thousands of Job Hunters at the ... Team Members Found Jobs 20% Faster.:

2 of 2 people found the following review helpful. Outstanding Job Search ToolBy Peter Prichard-Author Dawn of

Hope I have been a career consultant and executive coach for thirty plus years. I worked closely with Orville Pierson while we were both employed at Lee Hecht Harrison. I have helped thousands of individuals with their job search and I can say without hesitancy that the Job Search Work Team that is described in this book is the most powerful tool available for finding a job in a difficult market. I have seen it first hand and the reason is very clear; a team of people helping each other find a job is more effective than someone doing it on their own. This is stated in The Job Hunter's Declaration of Inter-Dependence that rejects lonely, solo job hunting. This book is very practical and provides significant data about exactly what to do to find a job as a team. I would recommend it without hesitation for anybody wanting to gain practical insights about what to be doing to significantly increase the likelihood of finding a job in a timely manner. 3 of 3 people found the following review helpful. Pierson Does it Again By Gail DePriest The Team Up Book is perfect for job search teams at any level. Whether you are in a team at your church or in your MBA program this book guides you with the most effective techniques. We are currently using this book in our MBA program at Clemson and students are seeing great results. I highly recommend. 0 of 0 people found the following review helpful. Superb Job Search Resources By Donald H. Sabathier Excellent book for those who want to be part of or lead a Job Search Work Team. It can also be used in conjunction with his other book "The Unwritten Rules of the Highly Effective Job Search". Great guides and a really effective process that can be used to look for a new job. Both are excellent!!

You already know that job hunting can be difficult. It can be tough in a good job market. In a bad job market, it can be brutal. You get rejection after rejection. You're constantly faced with the Black Hole of job hunting: You complete applications, post resumes and make contacts, but get no response at all.

From the Inside Flap Experienced career professionals endorse Job Search Work Teams "The Job Search Work Team is one of most successful -- and by far the most transformational -- innovation in the history of career transition services. Job hunters embrace the experience and get jobs faster." Steve Harrison, Co-founder and Chairman of Lee Hecht Harrison, a 300-office global career services company, 35 years experience in career work "Orville's book is a must read for anyone who wants to land a new job quickly. As a team facilitator, I've discovered how team members flourish in this structure, and often say that the team meetings are the highlight of their week. This book makes a critical component of job searching smart, easy and accessible." Jean Baur, 19 years in career work in Rhode Island and New Jersey, Job Search Work Team (JSWT) leader for 15 years. "If you are supporting job seekers in church or community based job help groups, this practical how-to manual should be your constant companion. Pierson is nationally known for innovative search principles. He has engineered, perfected and tested this unique search strategy that has shortened thousands of job searches and decreased untold numbers of failed attempts. An invaluable resource!" -- Edward J. DeVries, Ph.D., Career Coach in Illinois and Tennessee for 20 years, 9 years as a JSWT leader "The JSWT methodology is a key component in leading my clients down the path of successful transition. The structure of the meetings help team members stay focused on achieving their goals. The process invites team members to create a true team environment where everyone "owns" each others' searches - and networking occurs as a natural outcome." Deborah Krawiec, Connecticut, 21 years in career consulting, 17 years experience with JSWTs "Undoubtedly, the two most effective job search strategies involve networking and Job Search Work Teams. Orville's book, Highly Effective Networking so effectively addressed the former and now he tackles the second. I can attest firsthand to the advantages and effectiveness of both books. Orville articulates what you need to do - and how and why." ...Joe Ciola, 12 years as JSWT facilitator and leadership coach in California "As a Career Coach, I worked closely with Orville in the implementation of Job Search Work Teams (JSWTs) at Lee Hecht Harrison. I witnessed firsthand the profound benefit that team membership provides to a job seeker. Orville's latest book, Team Up! intimately describes the philosophies and inner workings of JSWTs, enabling individual job seekers to form their own teams and reap the benefits of accountability, planning, self-knowledge and greater potential for success. Quite frankly, his work is genius." -- Andrew Johnson, California, 20 years of JSWT experience, including seven at a major university. 21 years in career work, plus 12 as an executive recruiter "Team Up! is a great guide to forming and running a job search group, whether you are a professional career coach or a layperson working to help people in a community organization. Orville offers practical advice on how to form, grow and manage the work team. In a period of ongoing change in the economy, industries and companies, it is helpful to have a group of peers who are in the market to provide real-time insights into what they find works. The work team, as envisioned by Orville, provides the mechanism for this." Jay Colan, New York City, 24 years experience in career work, 14 years experience with JSWTs "Participation on a team improves an individual's success rate and creates a workplace structure complete with a leader, peers, best practices, and metrics for measuring job search effectiveness." Grace M. Totoro, Florida, Career Life Strategy Coach and JSWT leader, both 15 years "The unity of the team inspires the members to execute their job searches in a productive and professional manner. The genius of Pierson's JSWT is the driving force of 12 members intensely focused for two hours on connecting themselves to work. What gets measured gets done. JSWT is a sanctuary for rebuilding careers. It is personal and it is successful. In the past 30 months at St. Patrick's, 41 job offers

were accepted by members of the JSWT." Ed McEnaney, 20 years in career work, JSWT leader for 14 years "Teams have transformed the process for job searchers who participate in them. The benefits are numerous: Members feel they're not alone; the metrics provide clarity for their actions; productivity is increased; sharing knowledge and experience is the order of the day so everyone improves their game. People need structure and discipline -- especially during periods of unemployment -- and Orville's process answers that critical need." Claudia Gentner, 25 years working with job seekers, executive positions at three career services firms, currently leading a church-sponsored JSWT

From the Back Cover Leaders of job search assistance programs endorse Job Search Work Teams "We introduced Job Search Work Teams (JSWTs) in 2007 and have operated as many as 13 teams at a time. We find that about 60% of our members' job landings were individuals who were on a JSWT, even though only 25% of all members participate on teams. JSWT's provide a proven structure of weekly accountability and group support. Simply said, Orville Pierson's JSWT concept works!" --Chris Campbell, Executive Network Group of Chicago, a 22-year-old nonprofit "In the Between Jobs Ministry (BJM) at Northwest Bible Church, we have nine JSWTs of 8 to 12 members that meet each Monday all over Houston. The teams vary considerably: some consist mostly of "senior managers," some mostly of "individual contributors," and still others are "hybrid." All teams are made up of a variety of different professions. As we track each job seeker's progress over the last five years, 70% of those landing jobs have been on a JSWT!" -- Dr. Roy D. Farmer, Founder and Leader of BJM, Houston TX "There is perhaps no better example of being successful in conducting a job search in today's environment than joining a Job Search Work Team. Pierson's extraordinary concept employs a value chain of self-discipline, organizing and building one's network, developing a strategy and getting started. More than 100 team members have landed jobs in the two years of the program." -- Judith R. Rosenthal, Founder of The Schmoozer's Job Network, a program of Jewish Family Services, West Hartford, CT "For three years, we have had ten+ active JSWTs at Job Search Circle (JSC). All are member-led, and each team member goes through leader training. JSC members who actively participate in teams stay focused, remain motivated, build strong networks and land new jobs faster because they concentrate on and track those tasks and activities most productive to successful job search. We follow the JSWT process because the process works!" -- Rosemary Monahan, career and executive coach for 23 years, President of Improve-ization, Founder of The Job Search Circle, 15 years JSWT experience

About the Author Orville Pierson is a top expert in job search assistance. He is the author of three widely acclaimed job hunting books: *Highly Effective Networking: Meet the Right People and Get a Great Job*, *The Unwritten Rules of the Highly Effective Job Search: The Proven Program Used by the World's Leading Career Services Company*, and *Team Up! Find a Better Job Faster with a Job Search Work Team: the Proven Program Used by 300 Career Coaches and Thousands of Job Hunters at the World's Leading Career Services Company*. Studies Document Effectiveness. Team Members Found Jobs 20% Faster