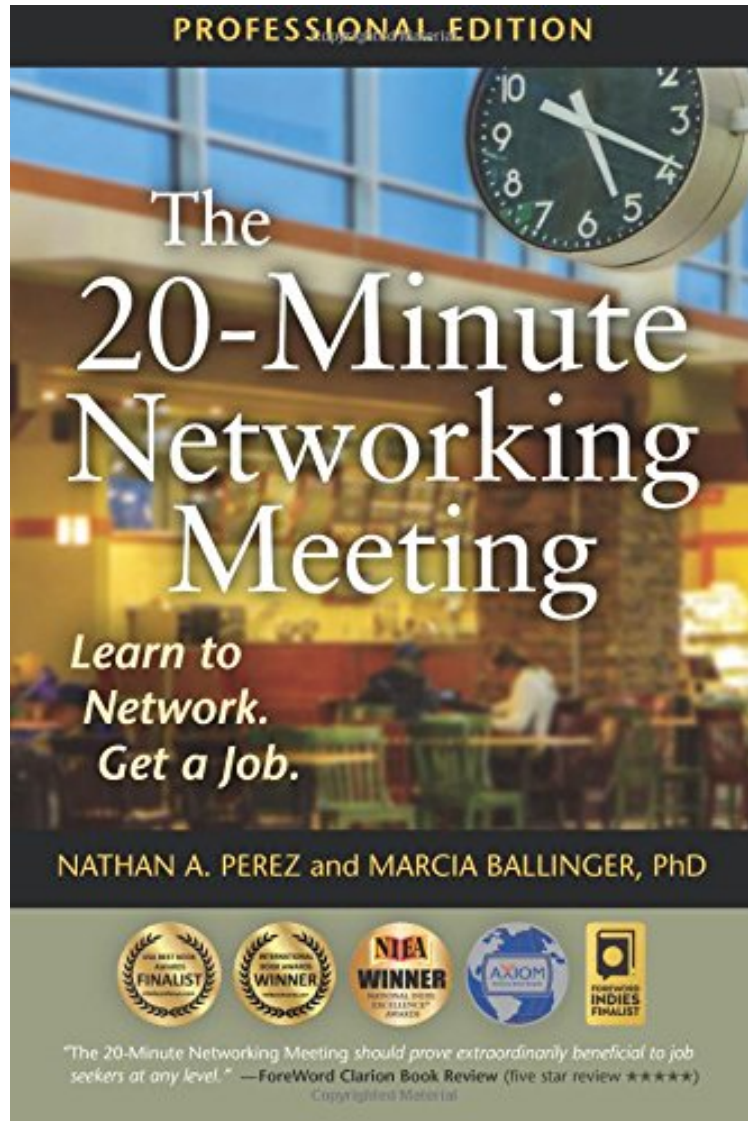


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## The 20-Minute Networking Meeting - Professional Edition: Learn to Network. Get a Job.

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Martel Couple friends found this book excellent and recommended it. It's a quick read, filled with good humor, anecdote and extensive direct experience. I particularly appreciated the candid treatment of the entire topic of networking, dispelling my view of it being a "schmoozy" practice that often felt like it was a waste of time when people asked to network with me. I now see how those notable exceptions that I truly enjoyed had leveraged the concepts in this book. I was asked to speak earlier this week at an upper level college class for Finance students and recommended this book to them. The professor is planning to acquire it and provide for each of his students. 0 of 0 people found the following review helpful. THE way to network By Jeffrey M Burrows I'm often asked for networking advice as the founder of an internship program. These requests come from all levels - interns to professionals returning to the workforce. My first recommendation is read "The 20 Minute Networking Meeting". I've handed out nearly 100 copies. This is the right way to handle networking with focus, intention, gratitude and giving back. My hats off to Nathan Perez and Marcia Ballinger for bringing this resource forward to all levels of job-seekers. Thank you. 1 of 1 people found the following review helpful. Great read! By Amanda Hamad Networking the word most people dread, especially job seekers! However after reading this book my opinion of networking has changed. Lots of examples and scripts, best of all the authors provided an agenda so there's no way to go off track. And one more thing, thank you!

\*WINNER - International Book Award - Career category!

Foreword Clarion s -5 Stars (February 1, 2017)