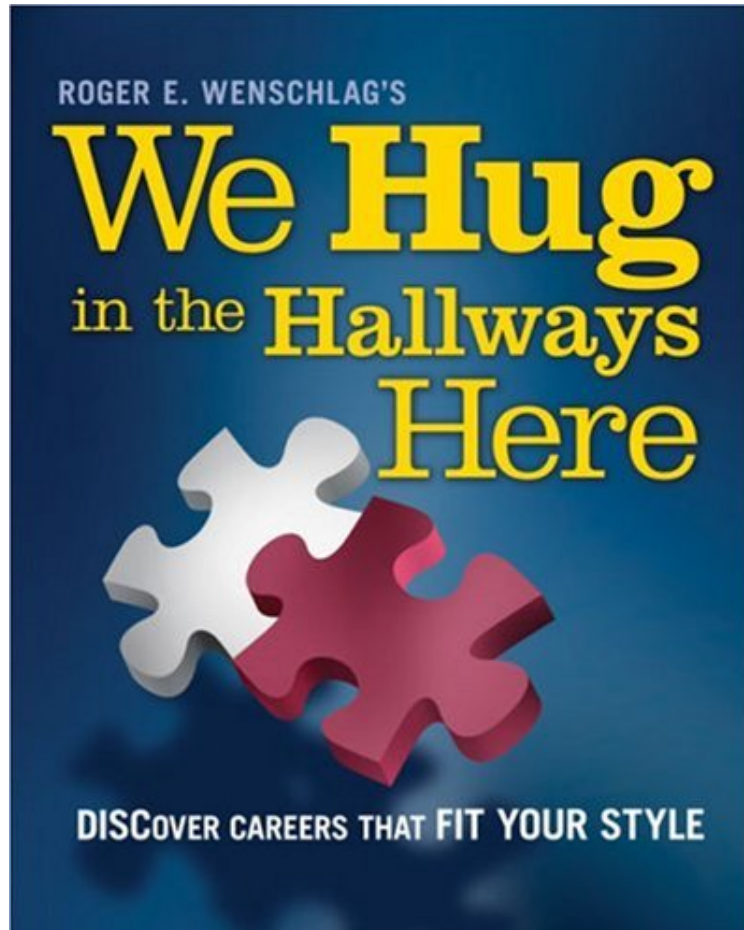


[Free] We Hug in the Hallways Here

## We Hug in the Hallways Here

*Roger Wenschlag*

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**Roger Wenschlag : We Hug in the Hallways Here** before purchasing it in order to gage whether or not it would be worth my time, and all praised We Hug in the Hallways Here:

0 of 0 people found the following review helpful. "We Hug in the Hallways Here"By Stephen FoxAwful title but fantastic, easy to read and particularly useful for practitioners guiding clients in career choices. A must have reference book!0 of 0 people found the following review helpful. I liked it, very easy, simple.Good suggestions, good tool for people at beginning of their careerBy Serdar YurdakulEasy, written for all level.Good suggestions, good tool for people who are at the beginning of their career.0 of 0 people found the following review helpful. A valuable guide and resource for anyone in or about to enter today's complex and challenging career worldBy Midwest Book ReviewWe Hug in the Hallways Here is a guide to finding the right company culture to suit one's needs - or learning how to adjust to the organizational culture one is currently in. We Hug in the Hallways Here breaks down work-related styles and personalities into four basic types: the "high D" which emphasizes rising to meet new challenges, the "high I" which does best when cooperating with people who are enthusiastic and interactive, the "high S" who prioritize calm and

effective cooperation, and the "high C" who puts extra importance on weighing pros and cons to make the right decision before acting. Above all, *We Hug in the Hallways Here* recommends learning to be adaptable, since no work environment is likely to purely require only one of the four types. A valuable guide and resource for anyone in or about to enter today's complex and challenging career world.

Being in a job and company culture that fits your behavioral style is vital for work satisfaction and happiness. Finding that fit can be bewildering. *We Hug in the Hallways Here* will help you solve this puzzle. Using the DISC behavioral style model and case studies of real people in various jobs, Roger Wenschlag zeros in on style-based motivators and demotivators that can make or break job success. He also takes the mystery out of finding the right organization culture, or adapting to the one you are in. No matter where you are on your career journey—college, early career, or mid-career—this book is a must-read. *We Hug in the Hallways Here* features sixteen case studies of actual people who tell what it is like to work in a favorite job, one in which their style fit the job and the work culture. Key things to know about *We Hug in the Hallways Here*:

- o Only book of its kind focused on exploring the connection between your behavioral style and the job or career you choose.
- o Learn in-depth about the four behavioral styles dominance, influence, steadiness, and conscientiousness and how they influence your motivation.
- o Relevant for everyone -- those just starting out, those in early career, and those in mid-career.
- o Easy to read -- non-theoretical, informal, and practical.
- o Get engaged through interactive end-of-chapter questions and exercises throughout book. Make job and career connections by reading about 16 real people, in good fit jobs, who describe the motivators and demotivators of their jobs. Easy to read and write in because of paperback, lay-flat binding.

Finding a job that fits you in a company culture that matches your style is absolutely essential to getting the most fulfillment out of your life at work. Understanding both yourself and the people around you are key pieces to this puzzle. *We Hug in the Hallways Here* will provide you with helpful insights to finding the combination that works best for you. Roger does an excellent job at sharing his wealth of knowledge and understanding of the DISC profile in a way that is easily understood and leaves you with ideas for taking action. This is a great resource for individuals and professionals alike -- in business, in relationships and in life! --Jan Nielsen, Deputy Executive Director Human Resources, Metropolitan Airports Commission, Minneapolis, MN

*We Hug in the Hallways Here* contains a wealth of useful observations and practical tools for the job seeker and for employers that can contribute to more effective job/candidate fit. Wenschlag not only helps candidate's identify roles where they may be most comfortable, but also identifies why. His book is also a great tool for counseling candidates in career transition. --Richard Wold, Executive Vice President, InSync Northwest

Every now and then a book comes along, and I ask myself, 'Why didn't I write that?' Roger Wenschlag's book, *We Hug in the Hallways Here* is one of those. It is about behavioral style—how we express ourselves and deal with others—and how we can use that knowledge to select a career/job and a company in which we fit, and can be at our best. The thing I appreciate most about Roger's book is its informal, practical tone. He takes a potentially complex subject and makes sense out of it through clear prose, concrete examples, and stories. In fact, throughout the chapter about my style, I found myself saying, 'That's me alright!' The book strongly validates what I have known for a long time: When it comes to deciding on a job/career and a place to work, your style does matter! --Larry Wilson, CEO, The Wilson Collaborative; Founder and past CEO of Wilson Learning Corporation, and Pecos River Learning Center

About the Author Roger Wenschlag has served in many roles in education, training and development, and in the U.S. Navy. Since 1989, he has operated Performance Solutions, a training business, and has been a student and practitioner of behavioral style. *We Hug in the Hallways Here* was a labor of love for him because it will help people make better career decisions, and achieve more fulfilling work lives. Roger has a BS in Marketing Education (with High Distinction), and a MA in Vocational Education (emphasis in career development) from the University of Minnesota. He and his wife Diane, and their children and grandchildren, live in Minneapolis, Minnesota.